

J. David Oates

VisionMena.com

Executive Broker, RECS®, e-PRO®, CyberStar™
Vision Realty in Mena Arkansas

Vision Realty is a team of Real Estate Professionals with over 160 years of experience!

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J. "David" Oates is Executive Broker of Vision Realty. David and Patti are owners of the firm. The "Vision of Professionalism" has inspired David and Patti to build their firm with seasoned real estate professionals, professionals that have obtained their real estate broker's license. David invites you to subscribe to his Free monthly e-newsletter, Realty Times and become a member of "My Home Management Club". Both are filled with information from how to repair and maintain your home to current events in the real estate market. [Subscribe to Realty Times e-News](#)

David is extremely active in the local Mena Area Board of REALTORS. He is a Past President of the Board. David has served as a past director for the Board. For many years he chaired the Arkansas REALTORS Political Action Committee "ARPAC" for the Mena Area Board of REALTORS.

David has also served on the Nominating Committee and as a member of the REALTOR-of-the-Year Committee for the Mena Area Board of REALTORS.

David serves on the Risk Reduction Committee and the Professional Standards Committee for the Arkansas REALTORS Association. This committee reviews the real estate forms that are used statewide by both REALTORS and independent real estate agents.

David was selected by his fellow Realtors for the REALTOR-of-the-Year Awards. He has also been a Million Dollar Awards and an Award for Excellence recipient with the Arkansas REALTORS Association.

David has attained his e-PRO® designation with the National Association of REALTORS. He and his wife, Patti, are the only e-PROs® in the Mena Area Board of REALTORS. Of 1,000,000 REALTORS across the nation their are approximately 5,000 REALTORS that have attained this designation.

David is one of a handful CyberStars® in the United States. The CyberStars are a select group of top agents from around the U.S., Canada, and Australia. They are a premier networking, information-sharing group of technology-using market leaders in real estate today.

David has been active in local politics and volunteer activities on the statewide level. David was recently appointed by Governor Huckabee to the Division of Volunteerism Advisory Council. The Arkansas Division of Volunteerism was formed in 1974 (the first of its kind in the Nation (with the purpose of promoting and supporting volunteerism in the private,

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nonprofit and government sectors as a means of solving problems for all Arkansans. The division, housed with the Department of Human Services, has offered training, technical assistance and information to all Arkansans for the past 30 years. The Advisory Council consists of 16 members from throughout the State appointed by the Governor for three-year terms. They meet quarterly to review on-going programs and provide support and guidance to the Division's Staff. He has been a government appointee to the Commission on National and Community Service, served as its Chairman, and continued to serve in this commission until he was term limited out.

David began his real estate career in Dallas, Texas as a Project Manager, Mortgage Loan Broker and Developer. He was active in developing mini-strip shopping centers and was one of the five partners that built the new Mesquite Rodeo Arena in Mesquite, Texas. David actively placed commercial loans for developers in the Dallas Metroplex Market Place.

David began is career as a public school teacher and administrator. He taught on the University level. He served as a management and finance consultant in the health care delivery industry. He owned and operated several private businesses up to entering the real estate business in the early eighties.

David and Patti have settled in the Mena area and are enjoying the quality of life and the beauty offered in this mountain community. They own a ranch east of Hatfield, Arkansas, which adjoins their parent's ranch.

David sincerely welcomes you to the Vision Realty web site, "VisionMena.com". Our goal is to serve you in a manner that exemplifies the highest degree of professionalism. We believe that treating sellers and buyers honestly and fairly in all matters relating to the real estate transaction is the basis for our success.

And don't forget, we would love for you to receive our free gift to My Home Management Club and to subscribe to our e-Newsletter. [Subscribe to Realty Times e-News](#)



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Patti K. Oates, Principal Broker, e-PRO®, CyberStar™
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REALTOR-of-the-
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Vision Realty is a team of seasoned real estate brokers with over 100 years of combined real estate experience.

Patti K. Oates is Principal Broker of Vision Realty. David and Patti are owners of the firm. The "Vision of Professionalism" has inspired David and Patti to build their firm with seasoned real estate professionals - professionals that have obtained their real estate broker's license.

Patti has been extremely active in the local Mena Area Board of REALTORS. She has served as President, President Elect, Secretary, Treasurer, and as a Director. She has Chaired various committees in the organization. In the year 2005, Patti is serving as the Chair of the Award for Excellence Program. As chair she oversees reviewing the applications of fellow professionals which are seeking the Arkansas Realtors Association (ARA) prestigious Award for Excellence. The Award for Excellence is achieved by closing a designated number of transactions a year coupled with dollar volume in sales. Less than ten percent of of Realtors in the State of Arkansas achieve these awards.

She has chaired the Technology Task force for the Arkansas REALTORS Association and is a member of the Public Relations Committee for the state association. She is also one of a six member task force studying the Million Dollar Awards criteria which evolved into the Award for Excellence Program.

Patti was selected by her fellow Realtors for the REALTOR-of-the-Year Award on two separate occasions. She has also been a Million Dollar Awards recipient and an Award for Excellence Recipient with the Arkansas REALTORS Association.

Patti has attained her e-PRO® designation with the National Association of REALTORS. Patti and her husband, David, are the only e-PROs® in the Mena Area Board of REALTORS. Of 1,000,000 REALTORS across the nation their are approximately 5,000 REALTORS that have attained this designation.

Patti is one of 200 **CyberStars**® in the United States. The CyberStars are a select group of top agents from around the U.S., Canada, Mexico, and Australia. They are a premier networking, information-sharing group of technology-using market leaders in real estate today.

Patti has been in service to the real estate industry since 1970. She began her career in real estate in the Dallas/Fort Worth market place. She is a past member of the Greater Dallas Area Board of REALTORS where she was inducted into their Hall of Fame. She has also been a member of the Arlington Board of REALTORS, the Fort Worth Board of REALTORS, and the Brownsville Board of REALTORS.

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She was one of the first condominium developers in the United States developing in the Dallas/Fort Worth Metroplex, Houston, Amarillo and South Padre Island, Texas. Prior to entering the real estate development field she served as Executive Vice President of a Dallas and Houston based mortgage banking firm and as Vice President of a stock brokerage house in Houston.

Patti is active in the community and currently serves as Treasurer of the Main Street Mena Program and has been active in the Vision 2010 process for the City of Mena.

David and Patti have settled in the Mena area and are enjoying the quality of life offered in this mountain community. They own a ranch east of Hatfield, Arkansas, which adjoins their parent's ranch.

Patti welcomes you to visit Vision Realty located in Downtown Mena, Arkansas, in the historic "Old Elks Building".

And don't forget, we would love for you to receive our free gift to My Home Management Club and to subscribe to our e-Newsletter.

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